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Additional Information

1 **SUSTAINABLE DECISION-MAKING MODULE: APPLICATION TO PUBLIC**  
2 **PROCUREMENT**

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5 **ABSTRACT**

6 Universities are preparing future professionals to face real problems. Sustainable  
7 development is a challenge that requires particular attention from education programs.  
8 In their profession, civil engineers address many decisions that can compromise the  
9 sustainability of infrastructure. This paper proposes a sustainable decision-making  
10 module to promote student competencies relevant to solving real engineering decision-  
11 making problems while meeting sustainability criteria. The module is tested in a Project  
12 Management course for a Master in Planning and Management in Civil Engineering  
13 program. Students were placed in a procurement process scenario with the objective of  
14 designing a sustainable decision-making layout for selecting the best construction  
15 company to construct a highway. The assessment of student performance revealed that  
16 most students acquired higher-order cognitive skills, and the perception survey showed  
17 that this learning method has been widely accepted for developing competencies related  
18 to both decision-making and sustainable thinking. This study could serve as an example  
19 for engineering education to promote sustainable practices through active exploration of  
20 decision-making in real professional situations.

21 **KEYWORDS:** sustainability; decision-making; procurement procedure; problem-based  
22 learning

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## 23 1. INTRODUCTION

24 Engineers have an important role in the pursuit of sustainable development.  
25 Construction is responsible for the majority of greenhouse gas generation (Liu et al.  
26 2013) and natural resource use (Lippiatt 1999). Specifically, in developed countries,  
27 50% of the total energy cost is closely related to or a consequence of the construction  
28 industry (González and García Navarro 2006), with its concomitant production of  
29 greenhouse gas. Buildings construction consumes 40% of the raw stone, gravel, and  
30 sand used globally each year, and 25% of the raw timber (Lippiatt 1999). Across  
31 different areas of activity within the construction industry, such as project management  
32 (Molenaar et al. 2010; Molenaar and Johnson 2003; Xia et al. 2015) and project design  
33 (García-Segura et al. 2017; de Medeiros and Kripka 2014; Penadés-Plà et al. 2017),  
34 developing new approaches to adopt sustainable practices has been a research focus.  
35 However, numerous researchers have highlighted that the mechanism best suited to  
36 integrating sustainability initiatives into the construction industry is public procurement  
37 (Loosemore 2016; Ruparathna and Hewage 2015). In public procurement of  
38 infrastructure, social and environmental criteria should be included in the decision-  
39 making process to guarantee a sustainable performance during the infrastructure's life  
40 cycle (Montalbán-Domingo et al. 2018).

41 In response to these challenges, universities are preparing future engineers to shoulder  
42 professional responsibilities in an exemplary manner. Higher education institutions  
43 from around the world are involved in promoting sustainability in various ways  
44 (Shephard 2008). Tilbury et al. (2005) point out that universities should integrate  
45 environmental knowledge into existing courses and Valdes-Vasquez (2013)  
46 emphasized the importance of increasing the awareness about social sustainability.  
47 These authors also claim that sustainability education involves training individuals in

48 making informed decisions and creating ways to work towards a more sustainable  
49 world. Similarly, Dancz et al. (2018) point out that sustainability education requires the  
50 integration of practical, hands-on activities within courses. Therefore, this training  
51 should aim not only for knowledge acquisition, but also for skill and competence  
52 development in sustainable behavior and actions.

53 As Dancz et al. (2018) showed, one way to integrate sustainability into engineering  
54 curricula is to include modules that improve student cognition and perceptions of  
55 sustainability. Additionally, it is important to use the principles of active learning to  
56 achieve stronger learning outcomes and development for students (El-Adaway et al.  
57 2015). In this sense, active learning in which students generate rules, procedures, and  
58 guiding principles by solving a problem or case is a preferable alternative for  
59 engineering education (Prince and Felder 2006). The problem-based learning (PBL)  
60 model has been used to improve student skills since its original development (Barrows  
61 and Tamblyn 1980). This active learning induces students to analyze and confront real,  
62 ill-structured and complex problems (Prince and Felder 2006; Thomas 2000). Students  
63 gain confidence in their own learning abilities by solving problems similar to those  
64 encountered by engineers in their professional life (El-Adaway et al. 2015).

65 The five themes of problem-based learning highlighted by Steinemann (2003)—  
66 applicability, problem solving, active learning, motivation, and professional skills—are  
67 in line with the objective of teaching sustainable decision-making, as it aims to  
68 encourage students to apply sustainable criteria for solving real professional problems.  
69 This has encouraged an increasing number of engineering programs to incorporate PBL  
70 into their traditional courses. Lehmann et al. (2008) point out that problem-oriented  
71 learning facilitates the handling of sustainability-related problems by engineers.  
72 Steinemann (2003) proposed a course based on PBL to acquire critical cognitive and

73 professional skills related to sustainable urban development. Pellicer et al. (2016)  
74 applied an active-learning method to teach students how to take infrastructure  
75 sustainability into account in decision-making. Brundiers and Wiek (2013) also agreed  
76 that PBL courses are powerful educational settings for building students' sustainability  
77 expertise.

78 This paper proposes a module of PBL activities in which students solve an ill-structured  
79 problem integrating sustainability and decision-making concepts. Even sustainability  
80 concepts have been implemented in engineering studies (Dancz et al. 2018; Pellicer et  
81 al. 2016; Shephard 2008; Steinemann 2003; Tilbury et al. 2005), multi-criteria decision-  
82 making methods are necessary to allow individuals to select a more precise rational  
83 solution, taking into account the trade-offs that inevitably exist between the various  
84 candidate solutions regarding sustainability goals (García-Segura et al., 2018;  
85 Zavadskas et al., 2018). This module contributes to advance knowledge in sustainability  
86 and decision-making education, as students use the last decision-making techniques to  
87 formulate a decision-making problem and decide the importance of sustainability  
88 criteria according to the context. This approach also involves students in a real  
89 workplace context to develop a better capacity for reflecting and creating knowledge  
90 while at the same time raising awareness about the importance of sustainability. The  
91 module is intended to be employed in engineering education as training in determining  
92 the most sustainable solution to a real problem. As an example, this proposal is applied  
93 in a project management course to simulate a public procurement process in which  
94 students are asked to select the best construction company to carry out a highway  
95 construction project based on sustainability criteria.

96 The features and the activities of the proposed module are described in Section 2. Then,  
97 Section 3 presents the module's practical implementation, divided into presentation,

98 problem formulation, student grouping, group decision-making and final discussion.  
99 The module is assessed by evaluating student performance and perception (Section 4).  
100 Finally, the main conclusions and recommendations are respectively presented in  
101 Sections 5 and 6.

## 102 **2. Module description**

103 This module aims to develop students' skills in decision-making and sustainable  
104 practices. The learning objectives are four: (1) to design a decision-making layout, (2)  
105 to decide the importance of sustainability criteria in the tendering procedure according  
106 to the context and consequences, (3) to defend the sustainable priorities, and (4) to  
107 reflect about the consequences of their opinions. The first two objectives are evaluated  
108 through the rubric using a report as evidence. The report summarizes the results of the  
109 activities. The third and fourth objectives are assessed by observing the discussion  
110 activity.

111 For this purpose, five groups of activities are proposed (Fig. 1): presentation, problem  
112 formulation, student grouping, group decision-making and final discussion. With the  
113 exception of student grouping, these activities correspond to those of a standard  
114 decision-making process. In real-world problems, differences in willingness and  
115 perception among people affect their capability to reach consensus (Bañuelas and  
116 Antony 2007; García-Segura et al. 2018). In this sense, random grouping can make the  
117 decision-making process more difficult and lead to deviations from the objective. This  
118 module proposes an intermediate activity to create homogenous groups according to  
119 their opinions. Therefore, this activity allows students to identify their sustainability  
120 priorities and analyze the consequences of their opinions. A final activity is proposed to  
121 discuss the decision-making results and the effects of their judgments. In addition, a  
122 sensitivity study is proposed to examine the importance of the context.

123 The module includes activity instructions, lecture slides, class discussion, individual and  
124 group analysis, surveys, homework, and instructor analysis. The PBL activities are  
125 designed to promote the advantages and address the limitations identified by Wood  
126 (2004). The decision-making resolution and the description and valuation of  
127 sustainability criteria are carried out in several activities, as re-using knowledge  
128 reinforces the processes of remembering (Wood 2004). The final discussion is proposed  
129 as an independent activity to encourage the reflection needed to conclude the learning  
130 process. Regarding the limitations (Wood 2004), some slides presenting activity  
131 concepts, such as sustainability criteria and decision-making techniques, are used to  
132 avoid student rejection for being in a system they are not familiar with (Forcael et al.  
133 2015). In addition, the module is applied to a course with a reduced number of students  
134 to keep the PBL activities manageable for the instructor. It is worth noting that, during  
135 all of the activities, the instructor acts as a facilitator and coordinator of activities and  
136 the students become the active agents in the learning process.

137 **1) Presentation.** The first activity consists of presenting the activity instructions.  
138 The objectives and the problem that students must solve during the module are  
139 explained. Next, the instructor explains some activity concepts needed to solve the  
140 problem through slides. Then, students brainstorm economic, environmental and social  
141 criteria that could be applied for the decision-making problem and propose a list.  
142 Afterwards, the instructor suggests diverse decision-making techniques, like  
143 Analytical Hierarchy Process (AHP) (Saaty 1987), Vlse VlseKriterijuska Optimizacija  
144 I Komoromisno Resenje) (VIKOR) (Opricovic 1998), Technique for Order of  
145 Preference by Similarity to Ideal Solution (TOPSIS) (Hwang and Yoon 1981) and  
146 Preference Ranking Organization Method for Enrichment Evaluations  
147 (PROMETHEE) (Brans et al. 1986). The instructor explains the drawbacks of the

148 decision-making techniques, and the students discuss the convenience of each  
149 technique. Information regarding the use of each technique can be obtained in the  
150 study of Penadés-Plà et al (2016) and Jato-Espino et al. (2014).

151 **2) Problem formulation.** The decision-making problem is formed by the criteria,  
152 the indicators and the metrics with which to assess a group of alternatives (Fig. S1).  
153 Sustainability indicators show how each sustainability criterion is evaluated, and the  
154 metrics indicate the unit of measure of each indicator. Once the problem is defined, the  
155 alternatives are evaluated according to the metrics associated with each indicator. To  
156 formulate the problem, students are asked to select social, environmental and  
157 economic criteria from the list generated in the previous step and propose associated  
158 indicators and metrics. They should analyze and discuss the importance of the criteria.  
159 If no consensus is reached, the students are asked to fill out a survey to select the three  
160 most important criteria. Then, they must propose a well-defined indicator and a metric  
161 for each indicator in order to evaluate the criteria objectively. The survey is analyzed  
162 by the students to form the decision-making scheme. Finally, the alternatives must  
163 have a value for each indicator. These values can be provided by the instructor or  
164 decided by the students in groups.

165 **3) Student grouping.** This activity consists in grouping students according to their  
166 sustainability priorities. Students evaluate the weights of the criteria individually  
167 according to the chosen decision-making technique. Afterwards, a cluster analysis is  
168 performed to create affine groups. Cluster analysis is a widely used methodology to  
169 partition a set of individuals into homogenous clusters based on similarity of priorities  
170 (Kamis et al. 2018). This analysis identifies the points of view according to the  
171 distances between their priorities (Lee et al. 2014; Pellicer et al. 2016). Their opinions  
172 are examined using a cluster analysis based on Ward's (1963) method. This method is



173 used to produce groups by minimizing within-group dispersion. Ward's (1963)  
174 method evaluates the intra-group variation using the sum of squared errors as the  
175 criterion. The cluster analysis is drawn both to inform students about their  
176 sustainability priorities and to create homogenous groups to carry out the next steps.

177 **4) Group decision-making.** Each group is asked to select the best alternative  
178 through the decision-making scheme. The affine groups are expected to reach  
179 consensus regarding the importance of the criteria to achieve the sustainability goal.  
180 First, the affine groups evaluate the weights of the criteria by providing consensus  
181 opinions. Second, they use the weights and the values of each alternative to prioritize  
182 the alternatives and select the best one.

183 **5) Final discussion.** A final round of discussion is planned to debate the  
184 importance of the context, the perceptions of sustainability and the consequences of  
185 decision-making. For the debate on the context, a sensitivity analysis is conducted, and  
186 students are asked to reconsider their prioritization in a particular situation.

### 187 **3. Practical implementation**

188 The module was implemented in a Project Management course for the Master in  
189 Planning and Management in Civil Engineering at Universitat Politècnica de València  
190 (Spain). In this course, students learned about the planning, organization, direction and  
191 control of projects. One of the goals of this course was to acquire decision-making  
192 competencies to manage civil engineering projects. Many of the students may work as  
193 public agency staff, private promoters, consulting engineers or constructors. Within  
194 their professional functions, one task may be to plan or participate in a procurement  
195 process. Thus, the proposed problem focused on engaging students to integrate  
196 sustainability award criteria into the construction industry through a more effective

197 public procurement process. Students must assume a public role to design a sustainable  
198 decision layout for selecting the most sustainable construction company.  
199 During the 2017–2018 academic year, 39 students were enrolled in this course. All of  
200 the students were graduates in Civil Engineering. Their ages varied between 22 and 35  
201 years, while most were less than 28 years old. Apart from Spain, students came from 12  
202 different countries of Europe and Central and South America. The highest percentage of  
203 students came from Ecuador (11 students), followed by equal percentages from Spain,  
204 France and Peru (5 students), Norway (3 students), and Colombia and Mexico (2  
205 students). As the students had similar backgrounds but came from different countries  
206 and universities, it was expected that they may have similar knowledge but different  
207 skills. Note that these students worked individually and in groups through the  
208 development of the activities.

### 209 **3.1. Problem presentation.**

210 The problem proposed corresponds to the tender process for construction of a highway  
211 in which sustainable development was a priority. The highway connected the Northern  
212 neighborhoods with the historic city center of Alcoy (Spain) (see Fig. S2). Students  
213 were asked to design a decision-making layout for a procurement process to select the  
214 best construction company with the goal of achieving the most sustainable performance.  
215 Students analyzed the problem and proposed sustainability criteria that were included in  
216 the decision-making layout. Social (Table 1), environmental (Table 2) and economic  
217 criteria (Table 3), as well as their definitions, were proposed.

218 Finally, the instructor explained diverse decision-making techniques and the advantages  
219 of each technique. Students considered that the most convenient technique is AHP  
220 (Saaty 1987). AHP is a simple decision-making tool for addressing complex and multi-  
221 attributed problems (Güngör et al. 2009). The main characteristic of this technique is the

222 hierarchical structure of the problem formulation. Sustainable decision-making  
223 problems follow a hierarchical structure (e.g., sustainable goal, criteria, sub-criteria and  
224 indicators), which makes this technique suitable for this type of problem (Gervásio and  
225 Simões da Silva 2012). A pairwise comparison matrix is obtained for each comparison  
226 level (Table S1). The bottom layer (indicators) is compared in pairs according to their  
227 importance to achieve the higher level (sub-criteria). The verbal scale of each judgment  
228 has a numerical equivalent on a scale of 1-9. These values form a pairwise comparison  
229 matrix of  $(m \times m)$ , where  $m$  is the number of elements compared. This matrix is accepted  
230 after validating the consistency of the judgments. The local weights ( $w_j$ ) are obtained by  
231 the eigenvector method. The indicator weights are calculated by combining the local  
232 weights with respect to all hierarchical levels.

### 233 **3.2. Problem formulation**

234 During this phase, students selected the criteria, indicators with metrics and the  
235 alternatives. In this case, students agreed that the most important economic criteria were  
236 the cost and the duration. However, they did not reach consensus about the social and  
237 environmental criteria to be included in the tender process. Therefore, students were  
238 asked to select the three most important social and environmental criteria through a  
239 survey. Additionally, they proposed a well-defined indicator and a metric associated  
240 with each criterion in order to evaluate the criteria objectively. Afterwards, the survey  
241 was analyzed by the students to select the environmental and social criteria that form the  
242 decision-making model.

243 The results of the survey are presented in Figs. 2 and 3. From the list of social and  
244 environmental criteria, the three social criteria and five environmental criteria with the  
245 largest percentages were retained for the model. Employment, local participation, and  
246 health and safety were the three most-selected social criteria. Employment was chosen

247 by 70.27% of the students, while local participation and safety and health were selected  
248 by 54.04% and 45.95% of students, respectively. Comparing these results with the  
249 literature, health and safety and employment are frequently included in tender  
250 processes. However, local participation is omitted from most tenders, especially when  
251 the contract size is over 10M€ (Montalbán-Domingo et al. 2018). Regarding  
252 environmental criteria, water and waste were selected by more than 50% of the students.  
253 Materials (43.24%), energy (40.54%) and flora and fauna (37.84%), were all selected as  
254 they only differed by one vote. Therefore, these five environmental criteria were  
255 selected as the most representative to achieve environmental sustainability. Ruparathna  
256 and Hewage (2015) also observed that water and waste were among the environmental  
257 criteria most frequently considered in a procurement process. In contrast, Testa et al.  
258 (2016) noted that tenders focused primarily on energy consumption and recycled  
259 material. Concerning the economic indicators, the students selected the price and  
260 duration criteria as important by consensus. These criteria are commonly used for the  
261 selection process of design-builders (Xia et al. 2013; Molenaar and Gransberg 2001).  
262 Students provided an indicator for each criterion. Fig. 4 shows the most popular  
263 indicators and metrics associated with each criterion. Concerning the social criteria, a  
264 greater number of indicators were assigned to employment and local participation. The  
265 indicators associated with employment evaluate the number of new contracts due to the  
266 construction, the percentage of people with disabilities, and the percentage of workers  
267 with age under 30 years. Surprisingly, the students' perception coincides with the  
268 current demand to include the employment of vulnerable groups in social goals  
269 (Montalbán-Domingo et al. 2018). For local participation, the indicators measure the  
270 percentage of contracted companies that are local during the execution of the project  
271 and the percentage of local workers. With regard to environmental criteria, health and

272 safety is evaluated as the percentage of the budget allocated to protection measures.  
273 Most of the students agreed that the environmental criteria must be measured by  
274 indicators that evaluate the percentage of the reduction of the environmental impact,  
275 except for the water and flora and fauna criteria, which considered respectively the level  
276 of pollution control for the hydrological system and the percentage of the budget  
277 assigned to environmental management and protection. For the economic criteria, the  
278 lowest price and the shortest construction duration were selected for the price and  
279 duration criteria.

280 During this last phase, the alternative companies were proposed, having different  
281 propositions regarding the sustainability criteria. In this case, it was decided that  
282 students would provide different alternatives in order to gather different company  
283 profiles. The objective of this practical application was to promote sustainable practices  
284 in a public procurement process. Therefore, the instructor asked groups of four to  
285 propose a value for each indicator assuming a sustainable role for a specific company.  
286 They analyzed each indicator and provided a value depending on their role: social  
287 sustainability promotion, environmental sustainability promotion, economic  
288 sustainability promotion or three-pillar balance. Table 4 shows the ten companies  
289 proposed by the students to participate in the tendering process.

### 290 **3.3. Student grouping**

291 Once the decision-making scheme was established, students evaluated the relative  
292 importance of the indicators individually through the AHP technique. The multicriteria  
293 decision was represented by the hierarchical model of goal, criteria, sub-criteria and  
294 indicators, as Fig. 4 depicts. Then, the cluster analysis provided a dendrogram (Fig. 5)  
295 that divided the students into clusters according to the correlation of their opinions.  
296 Groups were formed by joining students according to common nodes. Then, large

297 groups were divided and individual cluster members were joined to the most affined  
298 groups to create groups between 3 and 5 members. Fig. 5 shows that eight general  
299 profiles were determined. While 56% of the students prioritized the economic criteria,  
300 21% and 23%, respectively, gave greater importance to the social and environmental  
301 pillars. These findings are in line with previous research, as the majority of studies  
302 focused on the environmental aspects rather than the social ones (Abdel-Raheem and  
303 Ramsbottom 2016; Ruparathna and Hewage 2015). Three profiles prioritized social  
304 sustainability, although with differences in the sub-criteria. These three profiles formed  
305 two groups. Just one student gave greater importance to social criteria, especially local  
306 participation. This student decided to join group 2 by affinity. Two groups underlined  
307 the importance of the environmental pillar with either an economic or a social trend.  
308 Finally, five groups were formed that prioritized the economic criteria, but they did not  
309 agree on the relative importance of project cost and duration.

#### 310 **3.4. Group decision-making**

311 Each affine group selected the best construction company to carry out a sustainable  
312 highway construction project. The members were expected to reach consensus  
313 regarding the importance of the criteria. As a group, they valued the importance of the  
314 indicators following the AHP method. The weights obtained were applied to each  
315 indicator to rank the construction companies and select the best one. Table 5 shows the  
316 results of the decision-making. Group 1 selected company G, which was very good at  
317 employment and had a good balance of meeting environmental and economic criteria.  
318 Group 2 determined that the best company was J, which especially promotes social  
319 criteria, particularly health and safety, but without disregarding the environmental and  
320 economic aspects. Group 3 chose company H, which had a very good environmental  
321 and economic proposal, but scored weakly for the social criteria. Group 4, on the other

322 hand, selected company E, which, as mentioned previously, opted to promote  
323 environmental measures without overlooking the other two pillars. Groups 5-10  
324 considered the economic criteria to be most important, and they chose companies D and  
325 H. Company D (chosen by groups 5, 8 and 9) had the best proposal based on the  
326 economic criteria, but presented bad social and environmental conditions. Company H  
327 (chosen by groups 6, 7 and 10) did not score as well with respect to price and time as  
328 company D, but it presented a good environmental proposal. Comparing the results with  
329 the cluster analysis, it is worth noting that minor changes between individual and group  
330 opinions were detected. Despite the individual students in groups 5-9 apparently  
331 disagreeing about the relative importance of price and duration, when they decided in  
332 groups, the major differences among groups were observed with respect to the  
333 environmental criteria.

### 334 **3.5. Final discussion**

335 During the class discussion, students argued their opinions. They realized that after  
336 carrying out the module activities, they were better able to express their priorities. The  
337 activities assisted them in understanding their point of view with respect to  
338 sustainability. Therefore, as Pellicer et al. (2016) pointed out, the cluster analysis was  
339 suitable for identifying the profiles of students with respect to their prioritization of the  
340 sustainability criteria. They also reflected on the consequences of their opinions and the  
341 sustainable performance of each company. Thus, the instructor concluded that third and  
342 fourth learning objectives (Section 2) were achieved.

343 Regarding the sensitivity analysis, the added context was that the decision-making is  
344 carried out for infrastructure that is located close to a unique natural place. The results  
345 of this particular case are shown in Table 5. In this case, just companies E and H, which  
346 had the best environmental proposal, were selected. However, company E opted to

347 balance social and economic aspects, while company H weakened the social criteria at  
348 the expense of improving the economic ones. Groups 1 and 2 selected company E, as  
349 they prioritized the social pillar. Interestingly, groups 3 and 4 exchanged the companies.  
350 Group 3 gave more weight to the social criteria because they considered that as the  
351 work would be developed in a rural area, job creation and local participation needed  
352 further consideration. Conversely, group 4 reduced the importance of social aspects in  
353 favor of the economic criteria because they accorded greater importance to the price and  
354 duration. Finally, as might be expected, groups 5-10 selected company H, as they gave  
355 more importance to economic aspects.

356 As a conclusion, it is highlighted that the decision-making was strongly influenced by  
357 the sustainable profile of the students. However, it was observed that opinions can be  
358 slightly changed after group creation. It is also very important to highlight the drastic  
359 reduction of the variability in the decision results when the highway is located in a  
360 particular place, such as near a natural area.

#### 361 **4. Module assessment**

362 The module assessment was evaluated based on the students' performance and  
363 perceptions. These techniques were also used by other authors (Dancz et al. 2018; El-  
364 Adaway et al. 2015; Li and Daher 2017) to verify learning outcomes. Student  
365 performance was assessed using a rubric, based on a report presented by each group of  
366 students. The report summarized the results of the activities. The rubric assessed the  
367 first two learning objectives (Section 2): decision-making implementation and  
368 sustainability analysis. Table 6 summarizes the rubric. It is worth noting that the  
369 learning outcomes corresponded to high cognitive levels. Results were expressed as the  
370 percentage of groups that achieved each grade. Fig. 6 shows that most of the groups  
371 achieved a B grade in both learning outcomes. Mistakes committed in the decision-



372 making resolution were minor. Note that most of the students had never used a decision-  
373 making technique before. Regarding sustainability analysis, all students discussed the  
374 context and consequences. However, just 30% of the groups reached a high level of  
375 debate. As El-Adaway et al. (2015) noted, students perform better with more structure  
376 and guidance from the instructor.

377 Student perception was evaluated through a survey. Students were asked to provide  
378 their opinion about the usefulness of the activity for acquiring competencies in decision-  
379 making and implementing a sustainable procurement process. The Likert scale  
380 questionnaire contained three questions:

- 381     ▪ Q1: These activities have helped me to acquire competence in decision-making
- 382     ▪ Q2: These activities have helped me to increase my awareness about the  
383         importance of sustainable practices in a public procurement process
- 384     ▪ Q3: In general, I consider that these activities have favored my learning  
385         outcomes

386 Table 7 summarizes the answers to these questions. Most of the students agreed that the  
387 activity helped them to acquire competence in decision-making (average = 4.33,  
388 standard deviation = 0.53). Regarding sustainability awareness, while “agree” was the  
389 most-selected answer, 22.2% of the students were neutral and 8.3% disagreed. These  
390 outcomes reveal that these activities are helpful for acquiring competence in decision-  
391 making and for increasing awareness about the importance of sustainable practices in a  
392 public procurement process. However, some students think that they need more  
393 activities to develop their thinking related to sustainability. The Q3 answers showed that  
394 94.5% of students agree or strongly agree that this activity favored their learning  
395 outcomes. This confirms that PBL provides a motivating context for acquiring practical  
396 problem-solving skills (Steinemann 2003). This approach is conducive to discussing,

397 understanding and making decisions about sustainable development (Lehmann et al.  
398 2008). Therefore, it could be said that this learning method has been widely accepted as  
399 a good methodology for achieving competencies related to both decision-making and  
400 sustainable thinking.

## 401 **5. Conclusions**

402 This paper presents a module to promote decision-making and sustainability skills in  
403 engineering education. The proposed framework describes the PBL activities and the  
404 learning methodologies to reinforce the development of skills. The module was  
405 implemented in a Project Management course to simulate a procurement process in  
406 which students assume a public role to design a sustainable decision scheme. Students  
407 selected the best construction company by analyzing the case, discussing the  
408 sustainability criteria and solving the decision-making scheme. A cluster analysis  
409 grouped the students according to their priorities for further analysis of their  
410 sustainability priorities and the consequences of their opinions. While most of the  
411 students assigned greater importance to the economic criteria, 21% and 23% of the  
412 students underlined, respectively, the importance of the social and environmental  
413 pillars. These findings are in line with most of the research that prioritizes  
414 environmental aspects rather than the social ones.

415 The results indicated that the activities promoted reflection and awareness about the  
416 sustainability priorities of the students. Although the decision-making was strongly  
417 influenced by the sustainability profiles of the students, the entire group decided to  
418 focus on the environmental aspects of construction when a particular case of a nearby  
419 natural area was suggested. The module was assessed based on student performance,  
420 using a rubric, and student perception, using a survey. The outcomes obtained showed  
421 that most of the students developed higher-order cognitive skills in decision-making and

422 sustainability. In addition, the survey revealed that 94.5% of the students agree or  
423 strongly agree that the activities favored their learning outcomes. Therefore, this study  
424 demonstrates that incorporating active strategies in engineering education can motivate  
425 students to construct new strategies supporting efficient decisions that contribute  
426 towards the sustainable performance of infrastructure.

## 427 **6. Recommendations**

428 This module could be applied in other engineering programs to prepare future decision-  
429 makers in formulating and developing new sustainability challenges. Both decision-  
430 making and sustainability skills have a multidisciplinary nature as well as the potential  
431 to be useful when facing real engineering problems. It is recommended to follow the  
432 order of the activities: presentation, problem formulation, student grouping, group  
433 decision-making, and final discussion. Regarding presentation, although the instructor  
434 can modify the module's configuration according to their needs, the activity instructions  
435 and lecture slides are recommended to improve student comprehension. For problem  
436 formulation, the criteria and indicators must be defined according to the particular  
437 sustainable decision-making objective. That is, they must evaluate the economic,  
438 environmental, and social characteristics of the alternatives to achieve the final goal of  
439 selecting the most sustainable alternative. Finally, discussion is also important to foster  
440 student reflection. A heterogeneous group discussion could be added to develop  
441 consensus skills. It is worth noting that activities can be adapted to develop other  
442 specific skills for the course.

## 443 **7. Limitations and challenges**

444 The authors have established some limitations related to the implementation of the  
445 module to the case study. The module has been integrated into one class of a Project  
446 Management course for a Master's in Planning and Management in Civil Engineering

447 program. As results could be conditioned by the level of knowledge and background of  
448 students, future research aims to implement the module into undergraduate studies in  
449 civil engineering to improve student skills and awareness in sustainable practices and  
450 decision-making from early stages of engineering education and to evaluate the  
451 cognitive level of the outcomes. Regarding the scope, this study is limited to one case  
452 study. Increasing the duration of the module, several cases studies could be carried out  
453 to foster the critical thinking of sustainable decision-making in different contexts.  
454 On the other hand, some challenges can be highlighted. When students came from  
455 different countries, there is a risk that sustainability concepts differ from one country to  
456 another. In this sense, an explanation of the sustainability concepts and the objective of  
457 the sustainable decision-making is essential during the presentation. Furthermore, the  
458 case study should be selected to offer a range of possible opinions regarding the  
459 sustainability priorities. Results showed a reduction in the decision-making variability  
460 when the context changed to a particular case of a nearby natural area. Finally, the  
461 discussion activity must be planned to ensure that all the students have the opportunity  
462 to express their perceptions of sustainability and the consequences of their opinions on  
463 the sustainable performance.

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#### 468 **Supplemental Materials**

469 Figs. S1 and S2 and Table S1 are available online in the ASCE Library  
470 ([ascelibrary.org](http://ascelibrary.org)).

#### 471 **Data Availability Statement**

472 Some or all data, models, or code that support the findings of this study are available  
473 from the corresponding author upon reasonable request.

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617 **Table 1.** Social criteria

Cultural heritage	Considers actions that favor the protection of cultural heritage in the area where the project will be developed.
Employment	Focuses on aspects related to job creation, also considering persons who are vulnerable or under conditions of social exclusion.
Health and Safety	Seeks to incorporate measures and activities necessary for the prevention of work-related risks and guaranteeing the safety of workers and indirect persons
Training	Aims to increase the level of knowledge of workers in technical and/or sustainability-related issues
Impact on Users	Includes those actions aimed at minimizing the possible inconvenience that the population may experience due to the development of the project (mobility, services, etc.)
Local participation	Seeks to promote local entities and entrepreneurial initiatives that favor local development
Public participation	Focuses on the inclusion of public opinion in decision making
Professional ethics	Concentrates on anti-corruption policies, practices of non-discrimination in hiring processes, fair working conditions, etc.

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620 **Table 2.** Environmental criteria

Energy	Favors the responsible consumption of energy by controlling its use and/or reducing its environmental impact
Emissions	Favors the control and minimization of pollutant emissions
Waste	Aims to minimize and properly manage waste
Water	Focuses on the protection of the hydrological system and water quality
Flora and fauna	Seeks to protect the vegetation and faunal species
Management	Considers the implementation of environmental management and monitoring systems to control the project's performance
Materials	Concentrates on minimizing the consumption of raw materials and increasing the use of recycled or environmentally friendly materials
Landscape	Seeks minimization of the project's impact on its surroundings and its integration into the landscape
Noise and vibration	Focuses on the control and minimization of noise and vibrations

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623 **Table 3.** Economic criteria

Cost	Evaluates the cost of construction
Duration	Focuses on the duration of construction

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626 **Table 4.** Indicators of the construction companies

CONSTRUCTION COMPANIES										
INDICATORS	A	B	C	D	E	F	G	H	I	J
Number of new contracts (n)	0	10	10	0	8	10	10	0	8	10
Percentage of people with disabilities (%)	0	5	5	0	4	5	5	0	4	5
Percentage of workers with an age under 30 years (%)	0	0	5	0	3	5	5	0	2	5
Percentage of local contracted companies during the execution of the project (%)	0	50	50	0	25	50	50	0	20	50
Percentage of local workers (%)	0	0	20	0	15	20	20	0	10	20
Protection measures related to health and safety (% of the budget)	20	20	20	0	15	10	10	5	5	20
Maximum level of the hydrological pollution control system (maximum level) <sup>a</sup>	L	L	L	L	H	H	H	H	M	M
Percentage of waste reused (%)	0	50	0	0	50	50	40	50	25	20
Proposals for energy consumption reduction (% of reduction)	0	0	0	0	40	40	20	40	20	15
Plans for the management and protection of vegetation and animal species (% of the budget)	0	0	0	0	20	20	10	20	10	5
Percentage of resources from recycled materials (%)	0	20	0	0	50	50	25	50	20	10
Lowest price (millions of €)	4.7	5.5	5.5	4.0	6.9	8.1	6.0	4.9	6.0	5.5
Reduction in project duration (days)	90	90	90	110	50	0	80	90	60	45

627 <sup>a</sup>L=low, M=medium, H=high

628

629 **Table 5.** Results of the decision-making

Group	1	2	3	4	5	6	7	8	9	10
Case study	G	J	H	E	D	H	H	D	D	H
Natural area	E	E	E	H	H	H	H	H	H	H

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632 **Table 6.** Rubric for student performance evaluation

Grade	Decision-making implementation	Sustainability analysis
A	Construct a decision layout, solve the problem and verify the results	Define the importance of sustainability criteria in the tendering procedure according to the context and consequences
B	Construct a decision layout, solve the problem with minor mistakes and verify the results	Define the importance of sustainability criteria in the tendering procedure but do not reach a high level of debate on the context and consequences
C	Construct a decision layout, solve the problem with minor mistakes, but do not verify the results	Define the importance of sustainability criteria in the tendering procedure but do not discuss the context and consequences
D	Do not properly construct a decision layout or do not correctly solve the problem and do not verify the results	Do not define the importance of sustainability criteria in the tendering procedure

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635 **Table 7.** Student perception. Answers to the survey questions

Question	Strongly agree (5)	Agree (4)	Neither agree or disagree (3)	Disagree (2)	Strongly disagree (1)	Mean	Standard deviation
Q1	36.1%	61.1%	2.8%	0	0	4.33	0.54
Q2	22.3%	47.2%	22.2%	8.3%	0	3.83	0.89
Q3	63.9%	30.6%	5.5%	0	0	4.58	0.6

636 Note: Q1: These activities have helped me to acquire competence in decision-making.

637 Q2: These activities have helped me to increase my awareness about the importance of  
 638 sustainable practices in a public procurement process.

639 Q3: In general, I consider that these activities have favored my learning outcomes

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